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My journey with Manulife Private Wealth started in 2016, after working with high-net-worth clients over the previous 10 years. One of the reasons I decided to join Manulife Private Wealth was the access to unique investment solutions that were not available to my clients with other asset managers.

In my experience, one of the biggest advantages I'm able to provide through Manulife, is the combination of global capabilities alongside our local expertise, allowing me to identify investment opportunities and risks for my clients.

Not many people know this, but Manulife has had a long history of investing in private assets. For over 95 years, Manulife has held real assets on its own balance sheet to add diversification, risk-adjusted returns, and market downside protection. It's a great opportunity, and often off limits to all but the wealthiest of families and institutional investors. But through Manulife Private Wealth, I'm able to make real assets available to my clients at reduced minimums, being able to invest in assets like farmland, timber, real estate, and infrastructure to help complement more traditional investments and provide an avenue to help hedge against inflation.

My conversations begin with getting a full understanding of your unique circumstance and creating a tailored solution to complement your financial goals, whether it be growth, income, or capital preservation. And it's my commitment from there to structure a customized advice solution and manage your portfolios' target on a regular basis.

Opportunities you've only heard of through the grapevine. Private assets for goals-based investing

A widespread health crisis such as a global pandemic could cause substantial market volatility, exchange trading suspensions and closures, and affect portfolio performance. For example, the novel coronavirus disease (COVID-19) has resulted in significant disruptions to global business activity. The impact of a health crisis and other epidemics and pandemics that may arise in the future, could affect the global economy in ways that cannot necessarily be foreseen at the present time. A health crisis may exacerbate other pre-existing political, social and economic risks. Any such impact could adversely affect the portfolio's performance, resulting in losses to your investment.

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